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Job Advert

Partnerships and Fundraising Manager

The deadline for applications is Sunday, 16 August 2026

Location:	Brussels, Belgium (*), or remote work with periodic visits to headquarters in Brussels
Working hours:	Part-time (+/-10 days per month)
Reporting to:	Secretary General
Contract type:	**a.** Employee contract in Belgium, one-year with possibility of extension to unlimited contract; or **b.** Self-employed consultant contract, one-year with possibility of extension
Monthly gross salary:	**a.** Employee contract: range of 2000-2200 EUR depending on candidate's profile and experience; or **b.** Self-employed consultancy: max. €2500 VAT excl.

(*) If you are not an EU citizen, please indicate whether you currently hold a work permit for Belgium.

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info@age-platform.eu

Background

AGE Platform Europe (AGE) brings together over one hundred organisations *of* and *working for* older people, with a mission to enable everyone to live a full and dignified life based on human rights and age equality throughout the life. To that end, we empower older people to get involved in debates on ageing and to impact policy making toward inclusive societies for all ages:

"We are the experts of our own lives. Our community is extremely diverse, but our difference is our strength when we speak together. As self-advocates, we have the potential to contribute expertise, skills and experience that enrich our societies and make them more just, inclusive and prosperous."

To know more about our vision, mission, core values and principles, and advocacy goals, see AGE's Strategy 2026-2030 'Towards a Society for All Ages'.

Purpose of role

AGE is seeking a proactive and self-driven Partnerships and Fundraising Manager to identify and build the right partnerships to raise money which will help AGE to advance its mission.

You will expand our reach, enhance fundraising efforts and, eventually, create lasting impact for age equality in old age.

We are looking for a person with proven experience and tenacity, recognising that securing funds for the cause of age equality and the human rights of older people requires sustained effort and a creative approach.

Whether integrated into the AGE staff in Brussels or as a self-employed independent consultant, you will play a crucial role in diversifying our revenue streams. This effort is part of an initiative to reinforce external fundraising, supplementing contributions from AGE members and institutional grants.

With firsthand experience in managing an innovative fundraising environment, your passion and drive to make a difference and achieve results are crucial. These qualities will help progress towards the AGE's vision of a *Society for All Ages*.

Primary responsibilities

As Partnerships and Fundraising Manager, you will be expected to uphold the organisation's vision and core values, as set out in its 2026–2030 strategy. This is a hands-on position and highly demanding role, in which will have the following key responsibilities:

- Implement a comprehensive fundraising strategy, actively seek out new funding opportunities, and cultivate relationships with private donors.
- Support the development and oversee the delivery of diverse partnerships and fundraising portfolio tailored to the needs of our network of organizations serving older people.
- Involve co-creating, building upon the current fundraising strategy, planning, executing, and monitoring partnerships and fundraising activities.
- Collaborate directly with the Secretary General and the Finance Manager and, as the partnerships/fundraising portfolio is extensive and varied, you will also work with the Policy and Communications teams.

Your qualifications

Essential

- At least five years of professional experience in fundraising development and tools such as pitches, proposals, due diligence, pipeline mapping etc., preferably within the non-profit sector.
- Commitment to the cause of human rights in general, and to age equality throughout life in particular.
- Minimum knowledge of EU social policies including human rights aspects.
- Have a pragmatic, creative and innovative approach to problem solving and decision making.
- Excellent time management and organisation skills, to be able to manage multiple tasks at once.
- Proficiency in English (writing and speaking) and excellent communication skills to communicate and build relationships with an array of people.
- Strong networking and relationship-building abilities.
- Enthusiastic and proactive, with perseverance and a can-do attitude.
- Enjoy collaborating with other team members.

Desirable

- Previous experience in NGO sector and in the fields of social/ageing/human rights policies
- Some experience in budget setting and management.
- Experienced in IT - using databases to log and keep information accurately up to date, in a timely manner.
- Some knowledge of French

To apply for the post

To apply for this role, please submit to maciej.kucharczyk@age-platform.eu: a copy of your CV/resume, and a cover letter (maximum 300 words) outlining your interest in age equality throughout life and in the role and how you fulfil the requirements set out in this job announcement.

Only candidates shortlisted for interviews will be contacted.

The deadline for application:	**Sunday 16 August, 23:59 CEST (Brussels time)**
Interviews (two rounds):	**Will take place online: first, in late September and, second, in October**
Starting date:	**Ideally, 2 November 2026**

AGE is an equal opportunity employer. We actively promote equality, diversity and inclusion. In recruiting candidates, we seek candidates with the proven skills required; irrespective of race, gender, religion or belief, age, disability or sexual orientation.

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